



*Empire Enterprises USA Corporation 1 (888) 380-2838 Fax (305) 515-5601*

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# New Dealer Packet

We would like to thank you for your interest in becoming an Empire Enterprises USA Corporation dealer or distributor. Empire Enterprises USA Corporation has been widely known for its innovative footprint in the industry while providing the number 1 in exporting and importing auto and truck parts around the world. We strive to ensure all dealers to the consumers are satisfied and informed on the items we provide, our support group is here to help. We strive to bring the cutting edge products at an affordable and profitable price point.

## **Who are we?**

Empire Enterprises USA Corporation is located in Miami FL and also called the Sunshine State. We are a company dedicated to export and import high quality products of recognized brands to the Caribbean and Latin America. Our main focus is making business with big, medium and small traders providing excellent standards of services, reducing cost and risks.

Our responsibility is negotiating prices and export processes promptly and efficaciously. We are always providing excellent communication with our distributors. Our company is focused on serving high quality services and creating long term relationship with our customers. Empire Enterprises USA Corporation ensures the growth of sales in export markets at low cost and the fastest delivery possible.

## **What we believe.**

As an auto and truck parts company we carry a diversity of merchandise to fill your needs. We believe that we are a world leader in each industry and we have the experience in each field that we work on. Empire wants to give you the best shopping experience that you ever imagine. We are the company that you can trust as your family. We believe that you can rely on us to make your purchase and the exporting process providing an end to end solution. We have the experience and knowledge in auto parts, auto body parts, racing parts, truck parts, engines, transmission, tires and much more. We have a huge network in every area across United States to find you the best prices and the highest quality in the market. We constantly focus on providing superior service and building long-lasting relationships with all partners, large, small and individuals. Empire believes in earning your business is our focus each and every day. It takes more than just the right products at the right price to win and keep customers. We believe in customer service, relationships with our customers and support are most important thing.

## Why do business with Empire Enterprises USA Corporation?

- We have over 116 banks for selection.
- We are located in Miami, FL which is regarded as the city of international trade.
- Less expensive shipping and traveling from Miami to the Caribbean or Latin America.
- Excellent shipping from all major freight forwarders, logistics, air cargo, export and import services direct to these countries are done easily out of Miami.
- All documentation needed for international business transactions can be done through all the Caribbean and Latin American consulates and commercial offices located in Miami Florida.

### Application Instructions:

As requested by you to obtain an account with Empire Enterprises USA Corporation. We require the following application to be filled out and additional info (as requested by rep). Once you complete application, please fax to (305) 515-5601 or by email [info@empcorporation.com](mailto:info@empcorporation.com)

In order to maintain our product integrity and loyal dealer network, we require the following application (see below) to be filled out. We will go through our screening process and you will be contacted by a designated sales representative. This will be required in order to place your first order.

### Check List

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## (Internal USE ONLY)

Application:	Complete Y/N
Tax ID/business License:	
Personal Guarantee <b>(Only for NET accounts)</b>	
Account Application	
Photo of storefront/warehouse	
Dealer Application Agreement	



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## Wholesale Agreement

### **QUALIFICATIONS:**

Must be an active seller in categories such like auto parts, auto body parts, racing parts, truck parts, engines, transmission and tires.

### **METHOD OF PAYMENT:**

1. Prepaid: Certified Check and/or Bank Wire.
2. Prepaid: Company Check (with prior approval).
3. All credit card orders are welcome.
4. Cash or Money Order.

**RETURN CHECKS:** If a check is returned for any reason, a \$35.00 service charge will be made, and all shipments will be permanently returned to "COD: CASH ONLY" or "PREPAID: CERTIFIED CHECK" status.

**COLLECTION:** If we do not receive payment for the invoice in a timely manner, Empire Enterprises USA Corporation will turn the account and outstanding payments to the collection agency. Once your company is turned over to the collection agency, your company will be responsible for any addition fee charged by the collection agency, interest charge, and any other applicable charges.

**PRICES:** Dealer must agree on prices made by Empire Enterprises USA Corporation.

**TITLE OF OWNERSHIP:** All merchandise shall remain the property of Empire Enterprises USA Corporation until paid for in full.

**ORDERS:** To order Please call 1 (888) 380-2838 or Fax to (305) 515-5601, you can email orders to your rep as well.

**BACK ORDERS:** We will ship all back orders as soon as possible. If you wish to have back order items cancelled, please call or make note on your purchase order. Once orders have been placed, CANCELLATION WILL NOT BE ACCEPTED.

Full Name: \_\_\_\_\_ Signature \_\_\_\_\_ (Office/Owner only)

Company Name: \_\_\_\_\_ Date: \_\_\_\_\_



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**FOREIGN ORDERS:** We offer shipping to Canada and other foreign countries by UPS, Ocean Freight and Air Freight. All orders must be pre-paid. There are no COD or billing service available. All shipping and handling charges must be pre-paid. The carrier will collect any other export/import fees and duties.

**FREIGHT:** Prices do not include freight charges. Special prices or discount will not qualify for free freight.

**DROP SHIP:** All drop ship orders are subject to a \$10.00 handling fee.

**CLAIMS:** All merchandises are packed carefully and correctly utilizing a triple check method before it leaves Empire Enterprises USA Corporation facility. Damaged shipments should be checked in the presence of the carrier. All claims for damage or loss to your shipment must be made with the carrier within 24 hours. Please keep all shipment cartons and packing material for carrier inspection Empire Enterprises USA Corporation will not initiate any claims with the carrier. Claims for shortage of items or damaged shipments must be made within 2 working days or receipt.

**TERMINATION:** Empire Enterprises USA Corporation reserves all the right to terminate any account that does not meet the required terms and conditions.

**LEGAL VENUE:** In the event that legal proceeding are required to resolve dispute or indifferences, all claim and filing must be made with Florida Supreme Court in Miami, FL. The prevailing party shall be entitled to reasonable attorney fees and court costs. Empire Enterprises USA Corporation customers will acknowledge and agree to this stipulation once a transaction has been made.

Full Name: \_\_\_\_\_ Signature \_\_\_\_\_ (Office/Owner only)

Company Name: \_\_\_\_\_ Date: \_\_\_\_\_



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<b>Business Information</b>			
Corporate Name			Year Established
Business Name (dba)			
Business Address		City	State      Zip Code
Phone	Fax	Website Address	

Type of Business (retail, wholesale, etc.)		No. of Employees	State of Incorporation	Contact Person
Business Type	Sole Proprietorship	Corporation	LLC	Partnership
Federal Tax ID #		Florida Reseller Permit # (Required if your business is in the State of FL)		
<i>*Please attach a copy of the FL Reseller Permit (if your business is in the State of FL) or a copy of your Business License from your State.</i>				

<b>Principal Information</b>			
Name (First, Middle, Last) #1			Title
Home Address		City	State      Zip Code
Phone	Buyer Y/N	PO Required?	Email
Name (First, Middle, Last) #2			Title
Home Address		City	State      Zip Code
Phone	Buyer Y/N	PO Required?	Email

The undersigned agrees that, if approved, this account shall be used only for the purchase of merchandise for commercial or business purposes, and not for personal, family or household purposes. In addition, the undersigned has the power and authority to enter into and perform this Agreement and to consummate transactions contemplated hereby. This application is submitted to obtain credit privileges and I/We (hereinafter "I" or "my") certify that all information herein is true and complete. The number shown on this form is the correct taxpayer identification number for the applicant and entity (or it is writing for a number to be issued). I authorize Empire Enterprises USA Corporation to retain property on this application, to rely on the foregoing to check and verify personal and business credit and employment histories, to secure follow-up credit reports of same, to answer questions about my/our credit history, and to exchange information about this account with proper persons, distributor/dealers, creditors, and credit bureaus. I authorize our Bank and other references listed to release and/or verify information to Empire Enterprises USA Corporation at any time. I acknowledge that this application is subject to approval of credit and acceptance by Empire Enterprises USA Corporation

Signature of Principal (Please sign)  
 X \_\_\_\_\_ Date \_\_\_\_\_

Signature of Principal (Please sign)  
 X \_\_\_\_\_ Date \_\_\_\_\_

Signee agrees to all terms and conditions.

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**Bank Information Form**

***Banking Information #1*** (complete at least one)

Name of Bank		Since (Year)	Checking Account Number	
Address (Branch)		City	State	Zip Code
Phone	Fax	Bank Officer's name		

***Banking Information #2***

Name of Bank		Since (Year)	Checking Account Number	
Address (Branch)		City	State	Zip Code
Phone	Fax	Bank Officer's name		

***Credit Card Information***

Card Holder's Name		Credit Card Number	Expiration Date	
Billing Address		City	State	Zip Code
Card Holder's Signature		Accepted Date		

***Trade Reference*** (attach additional sheets if necessary)

Supplier Name			Account Number	
Address			City	State
Address			Zip Code	
Phone	Fax	Contact Person	Gross Annual Purchase	
Supplier Name			Account Number	
Address			City	State
Address			Zip Code	
Phone	Fax	Contact Person	Gross Annual Purchase	

***Corporate Officer*** (if applicable)

Officer Name	Title	Phone	Email
Officer Name	Title	Phone	Email



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**Non-Compliance**

Failure to comply with Empire Enterprises USA Corporation policy may result in one or more of the following

Penalties:

- 1<sup>st</sup> Infraction. Written warning.
  
- 2<sup>nd</sup> Infraction. Account review, and a discount reduction.
  
- 3<sup>rd</sup> Infraction, Account will be placed on a no ship hold.

Empire Enterprises USA Corporation takes great pride in the quality and performance of its products, as well as offering its resellers and end-users the best customer service in the industry. The Empire Enterprises USA Corporation regulations is designed and intended to maintain the integrity and profitability of Empire Enterprises USA Corporation products, so that we can continue to provide our customers the highest level of quality parts, equipments and service. Dealer has been briefed on the regulations, and agrees with terms and conditions set forth on the policy. I hereby agree to the terms of being an active Empire Enterprises USA Corporation Dealer. I agree if I at any point have questions or concerns I will contact my sales representative.

Full Name: \_\_\_\_\_ Signature \_\_\_\_\_ (Office/Owner only)

Company Name: \_\_\_\_\_ Date: \_\_\_\_\_

**Please fax back to (305) 515-5601 or email [info@empcorporation.com](mailto:info@empcorporation.com)**